



“Over the years we have provided reporting to several recruitment companies. Where we would spend the time lining up their weeks so that the sales and purchases are in the same period. As these are often dated the week after that worked This allows the client to view their monthly margins within their reports.

We would present a management accounts pack to the client on either a monthly or quarterly basis. This could be backed up with a separate ‘GP’ report which gives the individual gross profit per placement.

Having these reports has been proven to help clients know whether their contracts placing staff at certain customers is beneficial and whether their staff are performing. It also allows them to analyse on overheads to ensure they are no overspending, for example advertising.

It is common for recruitment companies to use invoice finance/factoring. We provide assistance in analysing fees for renewal, posting monthly factoring transactions and assisting with their yearly audits. Which has proven to save the clients a significant amount of time.”

Sam Mayes – Head of “Your FD” services

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